

in the United States, based on reported consumer spending, and the second largest in the world, based on number of units. It operates 342 company-owned and 16,674 franchised stores, located in 90 markets around the world. Domino's also operates dough manufacturing, vegetable processing, and equipment facilities. Domestic

international, 7%. Employs about 13,100. Officers & directors own 1.7% of stock; Capital World Investors, 11.7%; BlackRock, Inc. 11.4%; The Vanguard Group, 10.0% (3/20 Proxy). CEO: Richard Allison. Inc.: DE. Address: 30 Frank Lloyd Wright Drive, Ann Arbor, MI 48105. Tel.: 734-930-3030. Internet: www.dominos.com.

Past ANNUAL RATES Past Est'd '17-'19 of change (per sh) 5 Yrs. to '23-'25 Revenues "Cash Flow" 20.0% 26.5% 11.5% 14.0% 12.5% 21.5% Earnings 24.5% 26.5% 14 0% 14.0% NMF Dividends Book Value 30.0% Cincal QUARTERLY REVENUE

92.5

35.9

379.7

787.6

111.1

453.8

43 4

956.5

88.2

43 7

488.5

Current Assets

Accts Payable Debt Due

Current Liab.

Fiscal Year Ends	QUAR1 Mar.Per	Jun.Per	Sep.Per	mill.) A Dec.Per	Full Fiscal Year
2017	624.2	628.6	643.7	891.5	2788.0
2018	785.4	779.4	786.0	1082.1	3432.9
2019	836.0	811.6	820.8	1150.4	3618.8
2020	873.1	920.0	967.7	1389.2	4150
2021	975	955	990	1505	4425
Fiscal	EARNINGS PER SHARE A				Full
Year Ends	Mar.Per	Jun.Per	Sep.Per	Dec.Per	Fiscal Year
2017	1.26	1.32	1.27	2.09	5.91
2018	2.00	1.84	1.95	2.62	8.35
2019	2.20	2.19	2.05	3.13	9.57
2020	3.07	2.99	2.49	3.90	12.45
2021	2.85	2.95	3.00	4.20	13.00
Cal-	QUARTERLY DIVIDENDS PAID BC				
endar	Mar.31	Jun.30	Sep.30	Dec.31	Year
2016	.38	.38	.38	.38	1.52
2017	.46	.46	.46	.46	1.84
2018	.55	.55	.55	.55	2.20
2019	.65	.65	.65	.65	2.60
2020	.78	.78	.78	.78	
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Shares of Domino's pulled back after the company registered third-quarter results that disappointed investors. Revenues of \$967.7 million were widely in line with expectations, surging 17.9% from 2019's comparable tally. Domestic samestore sales advanced a strong 17.5%, while international comparisons rose more modestly at only 6.2%. The company has benefited from favorable order trends as customers have stayed at home more during the health crisis. Earnings of \$2.49 a share were below our call of \$2.70, as well as the consensus on Wall Street. Leadership attributed the bottom-line pressure to COVID-19-related costs, notably for staffing, and higher debt expenses. Investors focused on the soft share-net showing and bid this equity down after the release.

The company will likely benefit from increased pizza demand in months ahead. The coronavirus continues to limit restaurant dining around the world. It is worth noting the increased demand will probably be accompanied with higher costs in the near term.

Expansion plans are uncertain. Management had targeted to have 25,000

stores by 2025, but the pandemic has led leadership to strike a more cautious tone. New unit development has been tough with COVID-19 disruptions. We look for the company to return to these plans, with a notable focus internationally, once market conditions start to normalize.

We forecast top- and bottom-line growth in 2021, though year-over-year comparisons will be tough. Demand trends should remain favorable. The company's loyalty program and established digital presence should help it maintain and grow market share. Expenses will probably ease over the course of the year as business normalizes. Thus, we estimate revenues of \$4.425 billion and earnings of \$13.00 a share for 2021.

This stock holds our Highest (1) rank for Timeliness. Growth investors may want to consider this equity as it may bounce back near term. However, regardless of the recent pullback, this issue is trading at an expensive valuation after its strong advance in recent years. Indeed, total return potential to 2023-2025 does not stand out at the recent quotation. Richard J. Gallagher November 20, 2020

(A) Diluted earnings. Fiscal years end Sunday before January 2nd. Next earnings report due in late February. Quarterly earnings may not sum to total due to rounding. Excludes non-

ments made in March, June, September, and

recurring gains/(losses): '09, 51¢; '10, 10¢; '11, December. **(C)** Paid special cash dividends of 2¢; '12, (11¢). **(B)** Stopped paying regular cash div'ds in '07; Resumed the payout in '13. Pay-d/2/2012. **(D)** In millions.

Company's Financial Strength Stock's Price Stability A 75 Price Growth Persistence 100 **Earnings Predictability** 95